

## What we are looking for:



Pickering Energy Partners is committed to becoming an authoritative voice on Energy Transition big picture issues and the companies/stocks that participate in the process. While we will eventually backward integrate into Renewables (wind, solar, etc.), **we are currently targeting a thought leadership role in the 'Wild West' of electrification, hydrogen and the macro issues driving the future evolution of energy.** From the timing/implications of EV adoption to the nuances of battery technology and charging infrastructure, PEP's Research MD will be (or become) a leading voice.



You will feel comfortable diving into the weeds of specific issues and zooming out to think about concepts at a high level. **You will have (or develop) a network of global contacts throughout the Transition ecosystem - private companies, public companies, consultants, traditional auto players, technical experts, to name a few.** Management teams call you back because they respect your work and your opinions/viewpoints. **Investors listen to you, even when they disagree.** You are not afraid to have an opinion, but aren't a blowhard. Interest in all elements of the financial markets allows you to put our sector/focus area in context with the world around us.



**You are intellectually curious and are always seeking out new information and incorporate it into your framework.** You find the Energy Transition intellectually fascinating, but it is not your religion. You care about and respect individual datapoints, but your thinking, thesis and actions aren't consumed by them. You are stubborn when your work supports it, but willingly change your mind when the facts and your analysis dictate. **You bounce back from bad calls and mistakes and seldom make the same error twice.**



You know how to write (and edit) a research report and will be able to summarize your work in five minutes or five hours, depending on the circumstances. You know how to talk to people in all levels of an organization - both internally and externally. Your willingness to listen is high. You ask many questions. You can be persuasive when it is required, but have enough EQ to know when to choose silence.



**Your intensity is high, you are commercial, love to drive revenue, want to "win" (however that is defined) and hate to "lose" (however that is defined).** You wake up excited to do your job and frequently find yourself engrossed in a model, conversation, 10Q or press release.



**You will build and mentor your team, push them to excel, help them get better/smarter and avoid burning them up or chasing them off.** People you've worked with in the past are willing to work with you again. You understand and are committed to in-person interactions with Houston teammates, institutional clients, industry players and other relationships.



You are entrepreneurial and unafraid of working at a scrappy up-and-comer firm. Inherently, you are loyal, yearn to contribute and have a non-mercenary, business building attitude. **You help the broader organization when it is needed with the expectation of being appropriately rewarded in the short and long term.** You will embrace and support the addition of adjacent businesses that can leverage your skills and franchise (and drive revenue).



You do what you say you will do, aren't afraid to be direct and are honest at all times. If this position overview sounds crazy or makes you uncomfortable, PEP is not for you. If reading this job description makes you smile and fires you up, bring your 'A Game' and throw your hat in the ring.

*PEP offers a competitive salary and bonus opportunity. Excellent benefits package. To be considered, qualified candidates should send their resumes and salary history to: [resumes@pickeringenergypartners.com](mailto:resumes@pickeringenergypartners.com) and reference "Research Managing Director" in the subject. PEP is an equal opportunity employer. No Calls Please.*